

eHealth Obamacare Countdown: Your Third Step to Get Ready for Health Reform This Year

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MOUNTAIN VIEW, CA -- (Marketwired) -- 07/15/13 -- Today eHealth, Inc. (NASDAQ: EHTH) (www.ehealthinsurance.com), parent company of eHealthInsurance, the Nation's first and largest private online health insurance exchange, published the third step in its six step guide to help consumers prepare for health care reform and this year's new open enrollment period, which begins October 1, 2013.

Beginning in 2014, individuals and families who do not have major medical health insurance that meets minimum federal standards may be subject to a tax penalty, which has been dubbed "the mandate tax." The new open enrollment period will be the first opportunity consumers will have to research new health insurance plans, compare benefits and prices and enroll. But you cannot be an effective shopper if you don't understand what you're shopping for.

In Step One of this six step process, eHealth described when an individual or family that already had health insurance might be required to enroll in a new plan. In Step 2, eHealth explained the mandate tax and subsidies made available by the Affordable Care Act (ACA) and designed to help make insurance more affordable. Now, in Step Three, eHealth examines the benefit levels and overall structure of the new, reformed health insurance plans that will be made available for 2014, and explains the Bronze, Silver, Gold and Platinum level "actuarial values."

Step 3: July 2013: Get to know the features of America's new health insurance plans - Starting January 1, 2014, the way health insurance benefits are structured will be changed forever. To shop smart, consumers need to understand what benefits every plan they enroll in must have in order to help them avoid the mandate tax.

What's covered? Each new health insurance plan will cover at least 10 health benefits deemed to be essential under the Affordable Care Act. Before the ACA became law, eHealth built its own list of eight "essential" benefits and tracked the percentage of plans that covered them.

This table breaks down the new list, the old list, and how often the new benefits would be covered:

ACA 10 Essential Health Benefits	% of Qualified Plans Covering EHBs	eHealth's "Comprehensive" Benefits in 2012	% of Plans Sold by eHealth in 2012 Covering "Comprehensive" Benefits
Laboratory services;		Laboratory and X-Ray	99.2%
Emergency services;		Emergency Services	99.7%
Prescription drugs;		Prescription Drugs	88.1%
Mental health & substance use disorder services;		Chiropractic	70.9%
Maternity and newborn care;	100%	Maternity;	18.9%
Pediatric services, including oral and vision care;		Well Baby care	87.1%
Rehabilitative and habilitative services and devices;		OB/GYN	90.5%
Ambulatory patient services;		Periodic Exams	88%
Preventive and wellness services and chronic disease management;			
Hospitalization;	- <u> </u>		

How much is covered? All new reformed plans will have a "metallic" benefit level designed to allow consumers to make more informed decisions when comparing plans.

The metallic benefit levels start at a minimum of 60% and go up to 90% of the plan's "actuarial value." The actuarial value is equal to the percentage of total average costs for covered benefits that a plan will pay.

A plan with a 60% actuarial value would pay for an average of 60% of all covered medical costs and the customer would be responsible for 40% of covered medical costs. Insurers may also offer catastrophic-only plans to eligible individuals, which would have higher cost-sharing than the standard metallic plans.

These are the metallic designations:

Metallic Designation	Actuarial Value	
Catastrophic Plans	≤ 60%	
Bronze	60%	
Silver	70%	

l	Gold	80%
Ī	Platinum	90%

How will cost-sharing work? Out-of-pocket costs like coinsurance, co-pays and deductibles will also be limited under the law. For those whose incomes are below 400% of the Federal Poverty Level (FPL), the ACA limits their cost-sharing with subsidies that cap their out-of-pocket costs.

The ACA restricts the out-of-pocket limit on all plans to the amount allowed for health plans with Health Savings Accounts (HSAs): \$6,250 for an individual and \$12.500 for a family in 2013. These numbers may seem high, but if your income is at or below 400% of FPL then your out-of-pocket liability is capped. Cost-sharing that exceeds the limits set for your household income are subsidized at the levels outlined in this chart:

2013* Federal Poverty Level Income	*Reduction in Out-of-Pocket Liability		
100-200% FPL	Two-thirds of the HSA maximum		
Individual Income: \$11,490 to \$22,980	Max Out of Pocket: \$2,083		
Family of Four Income: \$23,550 to \$47,100	• Max Out of Pocket: \$4,167		
200-300% FPL	One-half of the HSA maximum		
Individual Income: \$22,981 to \$34,470	Max Out of Pocket: \$3,125		
Family of Four Income: \$34,470 to \$70,650	Max Out of Pocket: \$6,250		
300-400% FPL	One-third of the HSA maximum		
Individual Income: \$34,470 to \$45,960	Max Out of Pocket: \$4,167		
Family of Four Income: \$70,651 to \$94,200	Max Out of Pocket: \$8,334		

*This table uses 2013 HSA limits and FPL income levels because 2014 data is not yet available. These rules do not go into effect until 2014, at which point these levels and limits will increase.

These reductions in out-of-pocket liability will be achieved in new plans through a variety of cost-sharing methods, including co-pays, deductibles, and coinsurance. As such, two plans with the 60% bronze "actuarial value" may have the same out-of-pocket limit, but be structured differently.

The following is an example created by Aon Hewitt for the Kaiser Family Foundation in their April 2012 report on Patient Cost-Sharing Under the Affordable Care Act:

Tier	Actuarial Value	Deductible	Coinsurance	Out-of-Pocket Limit
Bronze 1	60%	\$4,375	20%	\$6,350
Bronze 2	60%	\$3,475	40%	\$6,350
Silver 1	70%	\$2,050	20%	\$6,350
Silver 2	70%	\$650	40%	\$6,350

Additional Consumer Resources:

- Follow eHealthInsurance's consumer blog, Get Smart Get Covered
- Browse our answers to real-life health insurance questions on <u>Yahoo Answers</u>
- Follow eHealthInsurance on Facebook and Twitter

About eHealth

eHealth, Inc. (NASDAQ: EHTH) is the parent company of eHealthInsurance, America's first and largest private health insurance exchange where individuals, families and small businesses can compare health insurance products from leading insurers side by side and purchase and enroll in coverage online. eHealthInsurance offers thousands of individual, family and small business health plans underwritten by more than 180 of the nation's leading health insurance companies. eHealthInsurance is licensed to sell health insurance in all 50 states and the District of Columbia. Through the company's eHealthTechnology solution (www.eHealthTechnology.com), eHealth is also a leading provider of health insurance exchange technology. eHealthTechnology's exchange platform provides a suite of hosted e-commerce solutions that enable health plan providers, resellers and government entities to market and distribute products online. eHealth, Inc. also provides powerful online and pharmacy-based tools to help seniors navigate Medicare health insurance options, choose the right plan and enroll in select plans online through its wholly-owned subsidiary, PlanPrescriber.com">www.eHealthMedicare.com.

For more health insurance news and information, visit the eHealthInsurance consumer blog: Get Smart - Get Covered.

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